



FOC Type

FOCTYPE		
#	FOC ID	FOC DESC
1	A-SHOT	SHORT FROM SUPPLIERS/CLEARING
2	A-CUST	SAMPLES GIVENTO CUSTOMS/EXCISE
3	A-COMP	COMPLIMENTARY & CONTRIBUTIONS
4	A-NYG	COMPLIMENTARY FOR NEW YEAR GIF
5	T-COMP	TRADE - COMPENSATE
6	T-DEAL	TRADE - DEAL
7	A-CHNG	CHANGE DAMAGED BOTTLES
8	C-AD	CONSUMER - COST OF MEDIA
9	PRC&P	PR - SPONSOR PREMIUM
10	PRSPON	PR - SPONSOR
11	PRT&S	PR - TASTING & SAMPLING
12	T-MKT	TRADE - MARKETING
13	T-DIS	TRADE - DISPLAY SPACE
14	T-LIST	TRADE - LISTING FEES
15	T-INC	TRADE - INCENTIVE
16	T-T&S	TRADE - TASTING & SAMPLING
17	T-PRO	TRADE - PROMOTION
18	C-GWP	CONSUMER - GIFT WITH PURCHASE
19	C-T&S	CONSUMER - TASTING & SAMPLING
20	T-AD	PR-PROMOTER
21		
OK Cancel		

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